

ROTTERDAM SCHOOL OF MANAGEMENT ERASMUS UNIVERSITY



## Ten Questions to Ask Yourself Before Writing a Teaching Case

You can only write clearly if you think clearly. Before you begin writing a teaching case, it is advisable to ask yourself 10 sets of questions that can better prepare you for the writing:

- 1. How does the case fit into my teaching? What are my teaching objectives? What key discussion questions do I want to bring into the classroom?
- 2. Who will my audience be? How difficult should my case be?
- 3. How fresh is my case topic? Do similar cases already exist? Have I done an Internet search (e.g. on <u>www.thecasecentre.org</u>)?
- 4. What type of case do I want to write? A field case, a "library" case, or an "armchair" case? A full-length case, a mini-case, a case series, or a multi-media case?
- 5. What is the decision focus of my case? Who will be my protagonist? Why is his or her decision urgent?
- 6. Does the case include controversy, contrast, conflict, dilemma, or other dramatic elements?
- 7. What are the standard components of a case? How shall I open the case? What sections shall I create thereafter? How shall I close the case?
- 8. What data do I need to complete a case? Do I need interviews, and if so, with whom, and how many? How can I get an organization to cooperate on allowing interviews?
- 9. Within what time frame do I want to finish the case? What if I experience a writing block?
- 10. In what style shall I write a case? Which writing rules I should follow? Do I have any tips for editing the draft?

(Please refer to RSM CDC case writing training material part 2: How to Write a Good Teaching Case for the answers.)

Tao Yue from the RSM Case Development Centre prepared this document as the basis for training and teaching. Copyright © 2016 RSM Case Development Centre, Erasmus University