

### About Us

Hewlett Packard Enterprise (HPE) offers worldwide IT, technology & enterprise products, solutions and services. We give you the opportunity to live and work in an international environment with young spirit and colleagues from all around the world.

We bring together the brightest minds to create breakthrough technology solutions that advance the way people live and work. Our legacy inspires us as we forge ahead, dedicated to helping our customers. What sets us apart? Our people's relentless commitment to partner, innovate, and act.

### What We Look For

#### Minimum qualifications:

- BA/BS degree in Business Administration and/ or Business Sales/ Technical University or equivalent practical experience
- Experience or proven interest in sales through extracurricular activities, jobs or internships
- Aptitude and readiness for learning and understanding new technologies.
- Goal oriented, self-motivated individual who is confident, and thorough. Analytical, detail-oriented and able to 'zoom' in/out from the big picture to the minutiae.
- Great attitude, strong organizational skills and a self-starter Excellent interpersonal and communication skills.
- We are looking for native speakers in any of the following languages: Swedish, Finnish, Danish, Dutch (Belgium or Netherlands) or Norwegian.
- Fluent in English

#### Preferred Qualifications:

- Experience in identifying, developing, negotiating, and closing technology deals while expanding their understanding of the customer's business.
  - Technically minded, with an understanding of the technology and cloud computing market
  - Experience with Microsoft Office and Salesforce is a plus
  - Ability to build influential relationships and work towards goals in a cross-functional environment.
  - Effective communication and presentation skills, both written and verbal.
  - Ability to understand and communicate technical solutions and business value.
  - Creativity in problem-solving.
  - Ethic
  - Team player and leader.

**What We Offer**

- Working with edge of the line technology in a fast paced industry
- Competent and inspiring work environment
- Investing in your skills sets, development and personal growth
- Further your career by establishing a career path within the organization
- Competitive salary packaged
- International and young environment at our Barcelona Sales Center.

**Student Target**

*Bsc:* Bsc International Business Administration

*Msc:* Msc Accounting & Financial Management

Msc Business Information Management

Msc Marketing Management

Msc Master in Management

**Specialism**

IT, technology

**Company Website**

[https://www.hpe.com/emea\\_europe/en/home.html](https://www.hpe.com/emea_europe/en/home.html)

**Career Website**

<https://careers.hpe.com/>

**Company Size**

+60.000 worldwide

**Headquarter**

San Jose, California, United States